

Pietro Rosso – Technology Advisor @DIHP

Dih transition towards Digital Europe Program





Cernobbio, 21 October 2021



Piano Nazionale Industria 4.0

Piano nazionale Industria 4.0 2017-2020



Direttrici strategiche di intervento

Direttrici chiave



- Incentivare gli investimenti privati su tecnologie e beni I4.0
- Aumentare la spesa privata in Ricerca, Sviluppo e Innovazione
- Rafforzare la finanza a supporto di I4.0, VC e start-up



Competenze

- Diffondere la cultura 14.0 attraverso Scuola Digitale e Alternanza Scuola Lavoro
- Sviluppare le competenze
 14.0 attraverso percorsi
 Universitari e Istituti Tecnici
 Superiori dedicati
- Finanziare la ricerca I4.0 potenziando i Cluster e i dottorati
- Creare Competence Center e Digital Innovation Hub

Direttrici di accompagnamento



Infrastrutture abilitanti

- Assicurare adeguate infrastrutture di rete (Piano Banda Ultra Larga)
- Collaborare alla definizione di standard e criteri di interoperabilità IoT



Strumenti pubblici di supporto

- Garantire gli investimenti privati
- Supportare i grandi investimenti innovativi
- Rafforzare e innovare il presidio di mercati internazionali
- Supportare lo scambio salario-produttività attraverso la contrattazione decentrata aziendale



Governance e awareness

Sensibilizzare sull'importanza dell'I4.0 e creare la governance pubblico privata

Fonte: Cabina di Regia Industria 4.0







Foundation: 15 june 2017

All the Associations of Confindustria of Piedmont and Aosta Valley are partners

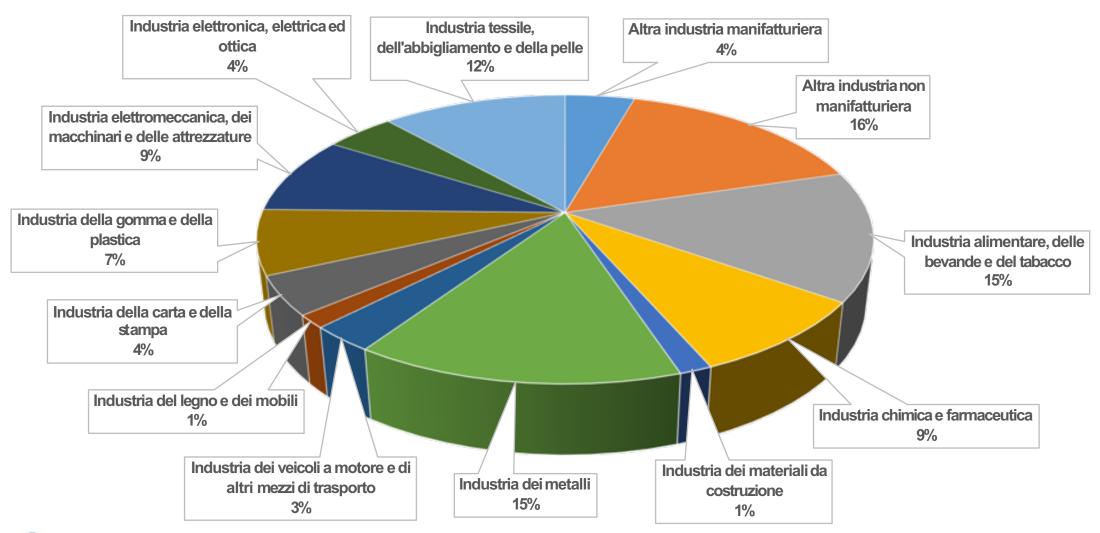


- Team of 18 digital experts across the region
 - Direct Network with more than 5400 firms
 - Full coverage of the North West Region
 - 370 Digital Maturity Assessment in 4 years





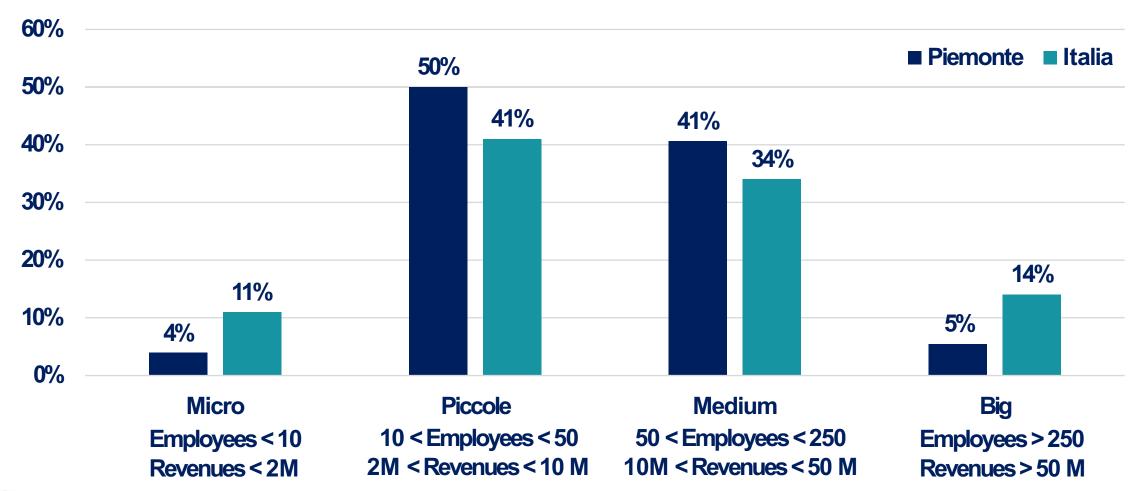
All Industries are involved







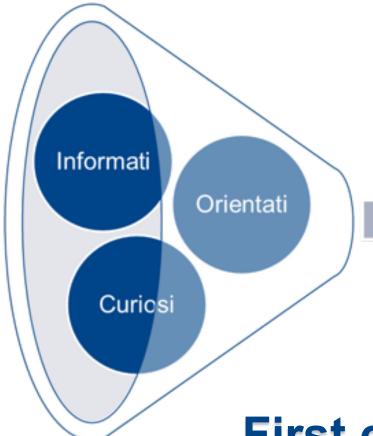
The focus is on SMEs



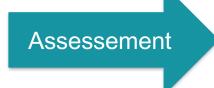




Awareness and access to the ecosystem









EUROPEAN DIGITAL INNOVATION HUB

Communication
Awareness
Dissemination

First contact point for Digital and Sustainable transition





European - DIH

The DIHP is honored to participate in the open call for the selection of EDIH. This should be a natural evolution and expansion of activities for the whole network. We already have established relations and received support from international partners.









Where does the DIHP fit

TEST BEFORE INVEST

Awareness – Digital maturity assessment– showcase – horizontal integration of technologies– test and experimentation

SKILL AND TRAINING

Publicity – vertical training- internships – support for the development of advanced training



for Digitalization

SUPPORT TO FIND INVESTMENT

Access to financial institutions – Support and developement of future investements in digitalization

INNOVATION ECOSYSTEM AND NETWORKING

Access to the innovation ecosytem, bridge between SMEs and technology transfer entities





Thank you

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Digital Innovation Hub Piemonte





@DihPiemonte



NEURAL

veNEto hUb foR Ai and bLockchain

official EDIH candidate for the Veneto region



Consortium Partners

All relevant entities active on digitalization in Veneto and beyond

SMACT RTOs

Università di Padova / Università di Bolzano / Università di Trento / Fondazione Bruno Kessler / Università di Verona / Università Ca' Foscari / Università IUAV / INFN / Università di Udine / SISSA Trieste / Università di Tieste

DIHs & EEN

DIH Confindustria / DIH Confartigianato / EDI Confcommercio / T2i technology park / Galileo technology park / Unioncamere del Veneto

HIGLY RELEVANT ENTITIES

EIT Manufacturing South / Intesa Sanpaolo Bank / InfoCamere / Area science Park / Univeneto



For successful SMEs

Veneto has a triving economy built on:

- / 430.000 companies, of which over 99% are SMEs
- / 1.730.000 workers and employees

Source: Research by University of Padua, Ca' Foscari, Banca IFIS; 2020



Tech and sectorial focus

regional RIS3:

Agrifood



Manufacturing



Creative Industries



Sustainable living



technologies for tomorrow



Artificial Intelligence



Blockchain

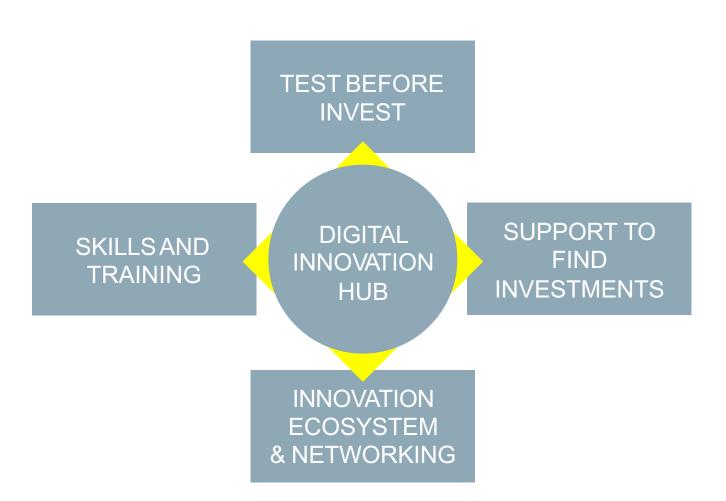
NEURAL aims at facilitating the digital transformation of the regional strategic verticals



Services

The 4 pillars of European digital innovation hubs:

- / Test before invest
- / Support to find investments
- / Innovation ecosystem &
 networking
- / Skills and training





Heatmap

		technology areas																	
	B	Photonics	Nanotechnology and micro/nano	Sensory systems	Additive manufacturing	CPS and loT	Communication networks	Robotics	Artificial intelligence	Cyber security	HPC and cloud computing	Big data, data analytics, data handlinஉ	Virtual, augmented and extended reality	Simulation, modelling anddigital twins	Gamification	Software systems	Green ICT	Distributed Ledger Technology	Industrial biotech
	Agriculture and food			SP3		SP2	SP2	SP1	SP1	SP3	seeking	SP2				SP1	seeking	SP1	
	Maritime and fishery						seeking		SP1		seeking			SP3				SP1	
	Energy and utilities																		
	Construction				SP3	SP2			SP3	SP3	seeking						joined		
	Wholesale and retail								SP3			SP3							
	Tourism (incl. restaurants and hospitality)					SP2	SP2	capacity				SP2				SP1		SP2	Г
	Transport and logistics								SP1	joined									
	Financial service sector									SP3									Г
	Public administration									SP3	SP3	SP3							Г
	Education																		
	Life sciences and healthcare																		Г
	Manufacturing consumer products					SP1	SP3		SP1		seeking	SP1				SP1		SP1	
	Manufacturing basic materials	SP1			capacity	SP1		SP1	SP1	SP3	seeking	SP1	joined	SP3	SP3	SP1			
application areas (sectors)	Manufacturing machinery and equipment				capacity	SP1		SP1	SP1		seeking	SP1	joined	SP3	SP3	SP1		SP1	Г
	Culture and Creative industries				SP2	SP2	SP2					SP2			SP3			SP2	
	Science and research	SP4		SP4	SP4	SP4		SP4	SP4	SP4	SP4	SP4		SP4				SP4	
	Defence and security																		
	Telecommunication and ICT																		
	Aeronautics and aerospace													SP3					Г

	Delivery of innovation to industry-leading SMEs in complex / multi-tier supply chains
SP2	Diverse and rich network of market-driven innovator

Strong ecosystem of technology-driven innovators including scale-ups and SMEs
Integrated tech transfer ecosystem, including infrastructure for test before invest





Shaping Europe's digital future

E-DIH Manufacturing Network

Stefano Cattorini BHREX General Director

21st October 2021

WORLD MANUFACTURING WEEK



18 - 22 October 2021

#WMWeek



Multi-Regional Emilia-Romagna, Lombardy, Tri-Veneto, Piedmont

UE CORRIDORS

INDUSTRY

SMEs, MIDCAPS
STARTUP

OBJECTIVE

To foster the adoption and the further integration and evolution into process, product and services of 4.0 and advanced digital technologies for sustainable Industry.

HPC&Big Data Processing

...a one-stop shops to help companies become more competitive with regard to their business/ providing access to technical expertise and experimentation facility to "test before invest" and innovation services, like training and skills dev,, access-to-finance, networking and sustainability (energy consumption and C-emissions).

mix of Pubblic-Private Capability

Unique

Tier0: MARCONI system. 3500 low latency server nodes 3500 scale out server nodes, -10 Petabyte of memory RAM. -20 Petaflops peak performance. Tier0 in PRACE Parthership for Advanced Computing in Europe Eurofusion HPC service facility.

Tier1: GAULEO system.

Tier1: GALILEO system. 1000 low latency server nodes; ~2 petaflops peak perfomance

Cloud service: MEUCCI system. 250 low latency server nodes

Openstack virtualization middleware; containers, urgent computing

AI & ML: DAVIDE system. 45 hybrid nodes x 2 Power * 4Tesla P100: ~1 petaflops peak performance

STORAGE REPOSITORY: PICO system. 50 server

PICO system. 50 server nodes for visualization and data management services; multi tier storage repository.







Draft Partner Roles

70% forseen effort

15% forseen effort

10% forseen effort

5% forseen effort

«Test Before Invest» Inclusing Assessment

Networking

Digital Skills and TRAINING

Access 2 Finance



































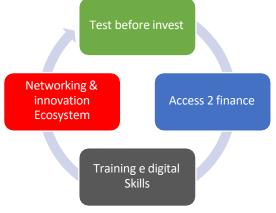






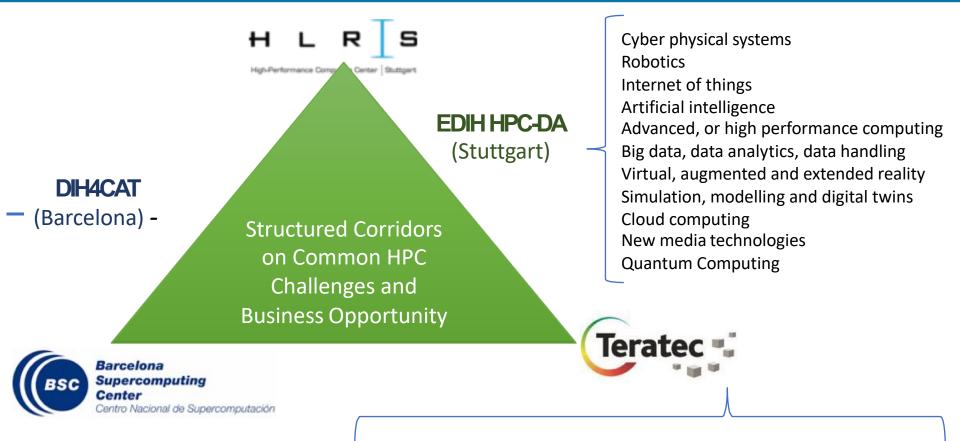






UE «Corridors» based on HPC Infrastrutture

Photonics and imaging technologies Communication networks Cyber physical systems Robotics Internet of things Artificial intelligence Mobility & Location based technologies Cyber security Advanced, or high performance computing Big data, data analytics, data handling Simulation, modelling and digital twins Cloud computing Additive manufacturing Laser based manufacturing Logistics Internet services Distributed ledger technology **Quantum Computing**

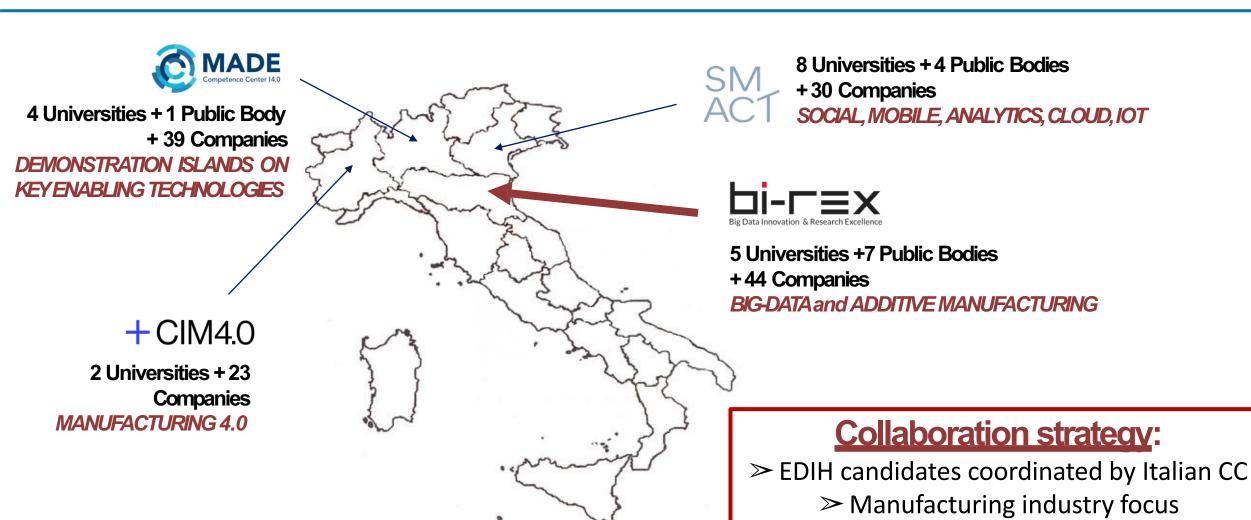


Objective of the MoU:

- > Common Training
- > Common Matchmaking
- ➤ Clients exchange
- ➤ Best practice & Assessment

AI, Cybersecurity, HPC, Additive Manufacturing, Agriculture & Agrifood, Automation, Automotive, Big Data, Blockchain & Distributed Ledger Technologies, Communication technologies, Health, Interoperability & Public Sector, IoT, Manufacturing, Mobility, Robotics, Skills, Virtual & Augmented Reality, and aerospace

Corridors Based on Manufacturing Industry structure



> Complementary Technology focus

> Complementary Geographical scope



Fully Complementarity & Synergic



Industry

Automotive & Machinery

Chemestry & Plastics

Pharma & Bio tech

Manufacturing & Automation

Glass, wood, Ceramics, Paper

Electronics & Photonics

Aereospace & Mechatronics

Agri-Food & Beverage

ECONOMIC SECTORS



Nouvelle Aquitaine (FR)
SouthHesse (DE)
NorthHesse (DE)
Wielkopolska (PL)

COLLABORATION
CORRIDORS
On Industry Structure

Public Administration

Energy and utilities

Construction

Tourism

Transport and logistics

Public administration

Life sciences and healthcare

Culture and Creative industries

Education

ECONOMIC SECTORS

OUR CONTACTS





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EDIH Lombardia

EDIH Manufacturing Network 21st October 2021 - WMF, Cernobbio

EDIH Lombardia: who we are



15 partner

- 1 Competence Center
- 1 Digital Innovation Hub
- 4 Business Association
- 5 Regional Technology Cluster
- 2 Financial Insitutes
- 2 EIT CLC



What we have done





69+R&I and technology transfer projects



38,000+
Training dedicated to workers



400+ Digital maturity assessment6 Supply chain management projects7 International

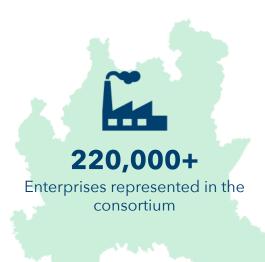
matchmaking projects

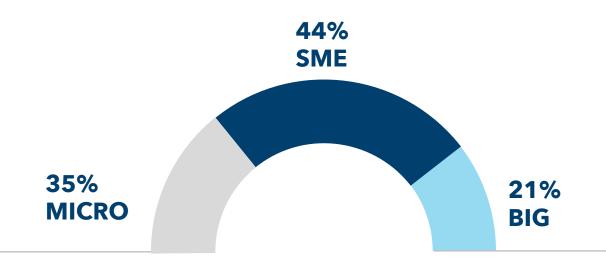


Networking with national R&I ecosystem DIH Confindustria, PID, EDI

Our target: companies and sector







Mechanics and machinery



Precision mechanics







Fashion and textile













Agricultural machinery









Plastic materials

Furniture

Others

transformation







Beer and win

Biotech



Logistic



30+

SECTORS



Chemicals cosmetics



Chemicals - Cleaning



Rubber and plastic









Chemistry and pharma

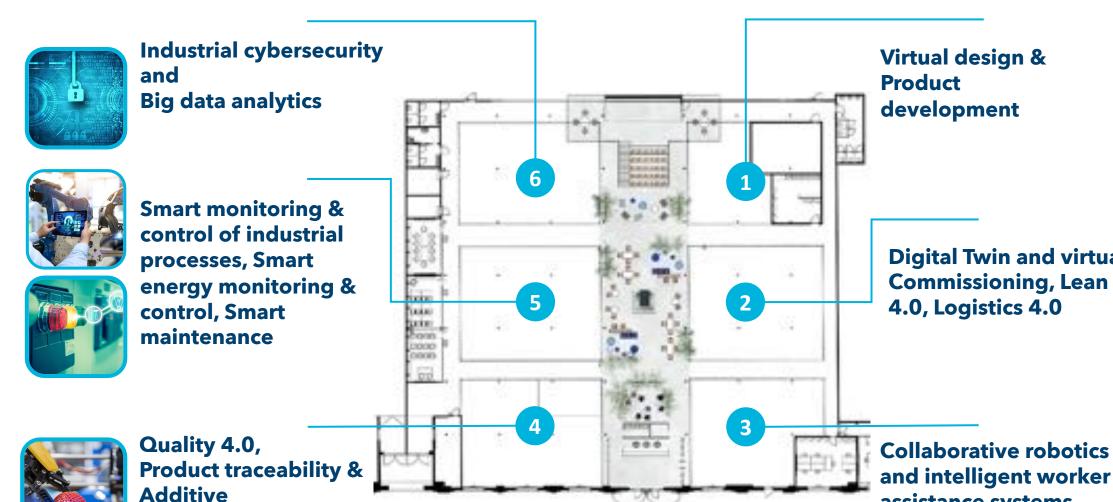


Pharma

Tyres and automotive accessories

14.0 Use Cases

manufacturing





Digital Twin and virtual Commissioning, Lean









Services and activities



TEST BEFORE INVEST

Enabling implementation and adoption of digital technologies

- Awareness raising
- Digital Maturity Assessment
- Access to technologies infrastructure
- R&I projects(PoC, TestBed)



SKILLS AND TRAINING

Developing and training I4.0 future skills

- Online and on site training course
- Teaching factory
- Train the trainer
- Skill 4.0 assessment





ACCESS TO R&I FUNDS

Supporting access to regional, national and EU R&I funds and innovative finance

- Call scouting
- Feasibility study and matching projects/funds
- Business development
- Network with EU financial instituions



ECOSYSTEM AND R&I NETWORK

Develop and nurture R&I stakeholder community (University, companies, R&I lab) supporting tech transfer

- Tech scouting
- Technology matchmaking
- Value chain digitisation
- Stakeholder engagement
- EDIH Manufacturing NEtwork

EUROPEAN DIGITAL INNOVATION HUB DIGITZATION.BEYOND.BW

WM Forum and Week

21. October 2021





Objectives



Development of the **innovation ecosystem** of digital transformation and increase SMEs **visibility** as innovative entities at **national**, **European and international levels**.



Offer access to infrastructure resources to support high-quality innovative pilots, prototyping, scaling-up, testing, and demonstration.



Provide business coaching and training to accelerate market uptake and exploitation of digital technologies



Attract the most talented and knowledgeable **innovation consortia** across the value chain

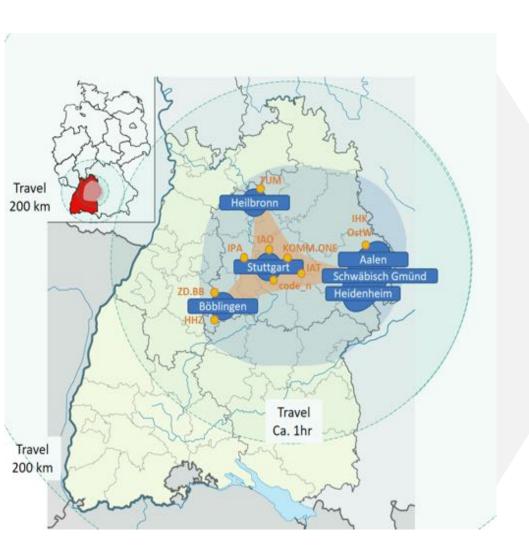


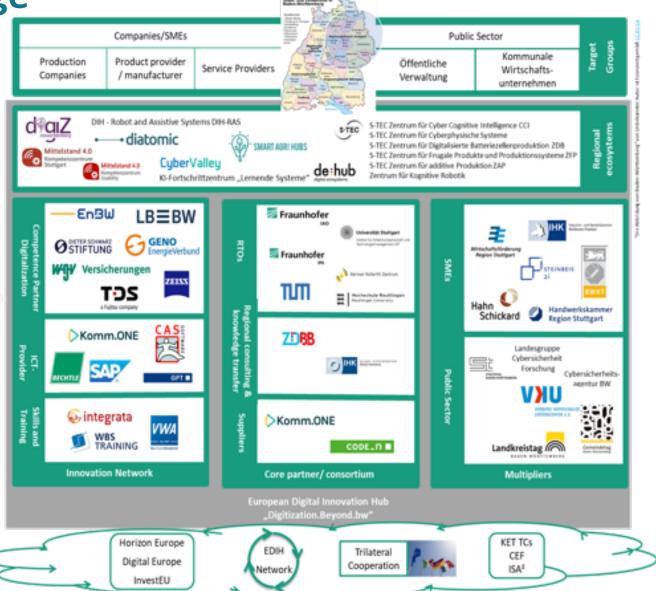
Foster the transition from Industry4.0 to Industry5.0





Ecosystem and Regional Coverage







Customer Journey and Barriers (Blocking Points) – Technology Adopter

Digital Transformation Journey Phases

Barriers

Step 1	Stimulation Search for information	Mindset Focus on the business daily processes Lack of a corporate vision for digital
Step 2	Awareness Understand benefits and challenges	 Map identified technologies in the company's context First steps to understand the technology and its changes caused
Step 3	Ideation	Access to Knowledge Ecosystem Building Setup a business case
Step 4	Experimentation Proof of concept	Lack of technical support Pressure on achieving results Risk-aversive culture
Step 5	Validation Test the prototype in the company's production line	Lack of technical support Legacy Systems Organisational Issues (e.g. Inability to work across silos Lack of KPIs evidence
Step 6	Deployment Decision to invest in the technical solution	Lack of technical Support Maintenance Issues Financing Issues



Customer Journeys – Technology Adopter

Test before Invest



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- Academy Digitization.Beyond -Digital dialogues, webinars and face-to-face events
- Transfer Factory & Inspiration Tour - On-site Visits and Tours Making Digitisation a Real Experience
- Guides, checklists, success stories from practice (practical examples), explanatory videos

Awareness

- Maturity/Readiness check for digitisation in general and for special topics
- Automation potential analysis
- Further training workshop on digital transformation based on a fictitious company (incl. business models)
- DeMoBat Digitalised product life cycle management using the example of the battery
- Digital capture of customer requirements and product usage information
- Feasibility study cognitive robotics
- Quick Check / Potential Analysis
- Al Readiness Check

Ideation

- Development of digitisation strategy
- PoC Development
- MVP/Prototyping
- Strategic R&D
- Digital ProductionDemonstration Lab
- Live demonstration environment Showcase Industry 4.0
- Showroom Future Self Service
- Smart Retail and Smart Home Lab
- Future Work Lab
- Centre for Cyber Cognitive Intelligence (ZCCI) - Use of Machine Learning in Industrial Production Processes
- Industry-oriented AI lab for in-line quality control using Deep Learning

Experimentation

- Hackathons
- Tech. Demonstration
- Business model & innovation workshop - from strategy to first prototype
- DeMoBat, ViPro Digital Twins - from Business Case to Digital Twin based Business Model
- Exploring Project & PoC-Prototyp (Proof of Concept)
- Data testing for concrete use cases
- DigiBattPro 4.0, ViPro -Digitalisation in battery cell production
- Makerspace Digital Reality-Lab
- Smart Retail and Smart Home Lab
- Centre for Cyberphysical Systems (ZCPS)
- 5G Pilot Region & Living Lab on Precision Farming & Smart Fertilisation

Validation

- Concept Validation
- ENsource (Smart Energy & Resource Efficiency) - Simulation Service Ecosystem-based Business Models
- Innovations Challenge (3-months Challenge in Mobility, Smart Products & Industry 4.0)
- Business Model Clash (Strategic Simulation Game)
- Testing perceived quality of Smart-Service-Systems
- Smart Retail and Smart Home Lab: Testing PoC, Prototypes
- Centre for Cyberphysical Systems (ZCPS): Testing, prototyping and infrastructure
- 5G Pilot Region & Living Lab on Precision Farming & Smart Fertilisation: real test bed services

- Deployment
- Access to Infrastructure and tech. platforms
- Al toolbox
- Adaptive UX and architecture design of human machine interface systems for machines and plants
- Roadmapping
- Contract research (fee-based)
- Technical support for upscaling & rescaling
- Organizational measure for boosting internal acceptance of AI
- 5G Pilot Region & Living Lab on Precision Farming & Smart Fertilisation
- ÖkoTrans Organic farming and regional value chains
- Enterprise Lab



Our Value Proposition



Gateway to a leading manufacturing region in Germany (Baden-Württemberg) and collaboration with **highly-innovative** manufacturing SMEs and technology providers .



Access to high-level infrastructure and applied research know-how on advanced digital technologies for both manufacturing and public sectors



Active partnerships to develop digital skills and train employees in manufacturing SMEs and public municipalities



Ability to work with all organisations at all levels of digital maturity



Deeply embedded within our innovation ecosystem, with established connections to regions across the EU.



Contact Us!



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EDIH in Auvergne-Rhône-Alpes: two candidates







EDIH Polytronics



- Coordinator : Polymeris Cluster
- Regional Anchorage : Auvergne-Rhône Alpes, Bourgogne Franche Comté, Centre Val de Loire
- **Digital Europe Pillar** : Artificial Intelligence
- **Specificity**: Focus on the Polymer industry
- Contact: Annabelle Sion, annabelle.sion@polymeris.fr



Digital Innovation Hub POLYTRONICS

Background of the project







Digital Innovation Hub POLYTRONICS **Digital Innovation Hub POLYTRONICS** Sectorial domains Main partners Plastics Polymer Technical Composites materials textile S2P Plastipolis C + techtera Rubbers

EDIH MinaSmart



• Coordinator : Minalogic Cluster

Regional Anchorage : Auvergne-Rhône Alpes

 Digital Europe Pillar: Artificial Intelligence (edge), High Performance Computing, Cybersecurity

Specificity :

- 6 application sectors: Energy, Health, Transportation & smart mobility, Chemistry and environment,
 Agritech / foodtech, Textile → 7 dedicated clusters
- MinaSmart is dediacted to industries to digitalise their products, services or processes: "traditional companies" and "tech companies
- **Contact**: Pierre-Damien Berger, pierre-damien.berger@minalogic.com

EDIH MinaSmart





20 Services within the 4 Workpackages

- Skills and Training
- Innovation ecosystem & networking
- Test Before Invest
- Support to find Investments



The European Digital Innovation Hub of Catalonia

For the Catalan companies Digital transformation





















DIH4CAT, Connected network of capacites



DIH4CAT is the Connected network of Catalonia's assets, infrastructures and knowledge, to accelerate the digital transformation of the Catalan Industry.

DIH4CAT has created a **non-profit regional innovation ecosystem**, coordinated with the main agents devoted to digital transformation, focusing on satisfying the companies needs (specially SMEs) **and public administrations**, providing services, capacities and solutions (technological and non-technological) to boost their digital and technological transformation.

DIH4CAT works as a **dynamic community**, integrating public administrations, the main RTOs in the region, Universities and suppliers of innovative services and products, as well as SME's employers organizations, industry federations and SME's support networks such as EEN.



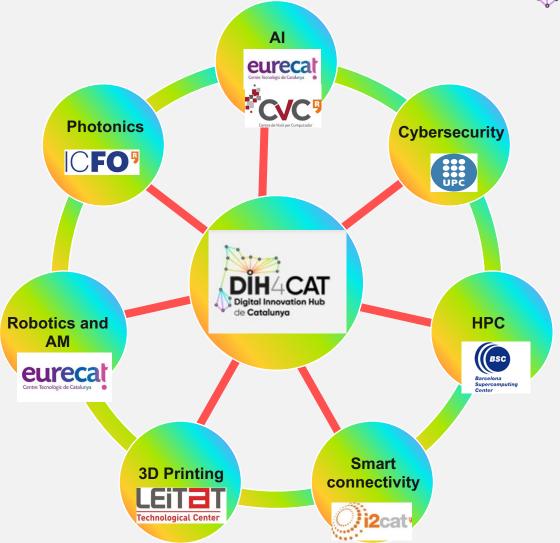
https://dih4cat.cat/en/

Technological areas: the digital innovation nodes



The DIH4CAT is composed of 7 nodes of specialization, 7 technological areas that reflect the reference capacities available in Catalonia and with a representative critical mass.

The digital Innovation nodes are coordinated by RTOs and Universities of reference in Catalonia and must bring together the main technological capacities in the field of reference.





Services



The service ecosystem allows DIH4CAT to guide and support clients in its process of digital and technological transformation





Customer journeys for:

- SMEs and Industry
- Technology Users
- Technology providers
- Start-ups/scale-ups
- Public administrations

Node: Robotics and Advanced Manufacturing



This node brings together the top leading entities in Catalonia in knowledge generation and technology transfer in the field of advanced manufacturing and robotics. The **goal of the node** is to facilitate the access to the new technologies, specially to industrial SMEs, in order to improve their competitiveness and resilience through digitalization:

- Digitalising products, processes, production lines and sites
- Introducing simulation, digital-twins, robotics, Al and cyberphysical devices in production and manufacturing assets
- Providing digitals skills (different programs for different profiles –management, logistics, operator...)
- Stimulating demand side by showing the advantages of digitalisation





Coordinator: Eurecat

Contact:

pepa.sedo@eurecat.org























