



Marina Damaggio Head of Partnership and Sector Based Analyses Office Foreign Direct Investment Department

Italian Trade Agency

November 10th, 2020



Why invest in Italy





Why invest in Italy in a snapshot



- 3rd in the Eurozone
- 9th in the world



- 2nd in the EU for manufacturing
- 1st for jewellery production
- 1st for **superyacht** production
- 2nd in the world for fashion industry
- 2nd in the world for leather shoes



• 1st in the EU for production value in the **pharma** • **Deficit/GDP ratio** (average 2011-2019) sector [+52% exports, higher than the EU average - 2,6% Italy vs. - 3,7% France - 4,6% UK and - 5,7% Spain (+32%)]



- 1st in the EU patents' growth rate [in the 2017, + 4.3% vs the EU average of + 2.6%]
- 8th in the world for **IP filings**



1st for **UNESCO** World Heritage Sites (55 in total) 1st in Europe for no. of cultural companies (14,5% of total)



- 1st in the world for no. of geographical indications (299 in total) • 1st in Europe for no. of **biological pro**ducers • 2nd in the EU for added value in the
- agrifood sector



Leonardo is one of the major global players in the Aerospace, Defense and Security 3th in the EU and 4th in the world for expenditure in **R&D**



- 4th in the EU and 7° in the world for number of universities
- In the **Top 5** among the EU countries for no. of researchers



- 1st in the EU for production of pharmaceuticals
- Italian Big Pharma invest over € 1 bln in R&D

- 1st in the world for standard of population's health
- 2nd in the world for **longevity**



Gateway for 500 mln EU customers and 270 mln from Northern Africa and the Middle East

• IN VEST IN ITALY • INVITALIA

2020 A.T. Kearney FDI Confidence Index

2018	2019	2020		
1	1	1	United States	2.26
2	3	2	Canada	2.20
3	2	3	Germany	2.15
6	6	4	Japan	2.14
7	5	5	France	2.09
4	4	6	United Kingdom	2.06
8	9	7	Australia	1.98
5	7	8	China	1.95
10	8	9	Italy	1.94
9	13	10	Switzerland	1.89
15	11	11	Spain	1.88
12	10	12	Singapore	1.87
16	19	13	New Zealand	1.85
13	12	14	Netherlands	1.85
14	15	15	Sweden	1.81
21	18	16	Belgium	1.75
18	17	17	South Korea	1.72
19	20	18	Ireland _	1.69
	-	19	United Arab Emirates	1.69
20	14	20	Denmark	1.69
22	-	21	Portugal	1.67
25	<u></u>	22	Brazil	1.65
	23	23	Finland	1.65
23	24	24	Norway	1.65
	22	25	Taiwan (China)	1.62

An attractive country

- Italy ranks 9th in the 2020 A.T. Kearney FDI Confidence Index
- Italy keeps on registering a high level of attractiveness



A Competitive Digital Location

Italy is the most attractive location for investments in digital business models. The Index analyses effective tax burdens for standardized investments in digital business models in the 28 EU member states, Japan, Canada, Norway, Switzerland and the US.

Country
Italy
Ireland
Hungary
Lithuania
Latvia
Croatia
Romania
Portugal
Spain
France
Czech Republic
United Kingdom
Norway

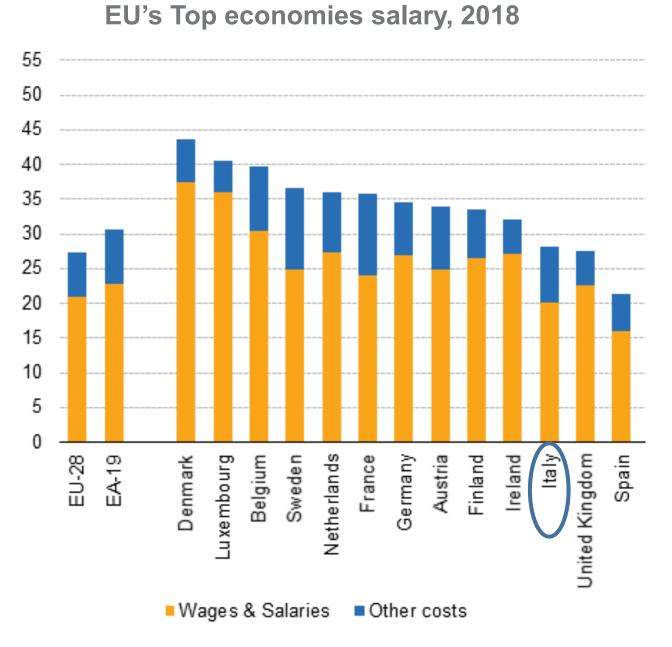
Switzerland (Zurich)
Estonia
Finland
Sweden
Greece
Japan
USA (California)
Germany
Average

2018 Digital Tax Index

	Effective	Avera	ge Tax	Rate
Re	sult 2018		Cha	ange to 2017
				∆ in percentage
Rank	Ø	Δ	Rank	points
1	-33.18%	->	0	-18.72
2	-3.39%	->	0	8.17
3	-0.52%	->	0	6.33
4	-0.05%	\rightarrow	1	-0.49
5	0.09%	×	-1	-0.24
6	4.50%	+	1	-0.69
7	5.42%	1	2	-1.20
8	5.48%	t	11	-6.16
9	5.50%	×	-1	0.08
10	6.73%	t	10	-4.93
11	7.16%	*	-1	-0.32
12	7.45%	1	5	-2.64
13	7.89%	*	-1	-0.12
\sim				
26	15.57%	*	-13	7.18
27	15.95%	+	1	-0.32

26	15.57%		-13	7.18
27	15.95%	+	1	-0.32
28	16.17%	*	-2	0.31
29	16.38%	\rightarrow	1	-0.55
30	16.41%	*	-1	-0.32
31	21.16%	1	2	-4.30
32	21.97%	->	0	-0.84
33	22.19%	×	-2	-0.62
	8.85%			-0.64

Labour cost



• INVEST IN ITALY

INVITALIA

ITALIAN TRADE AGENCY

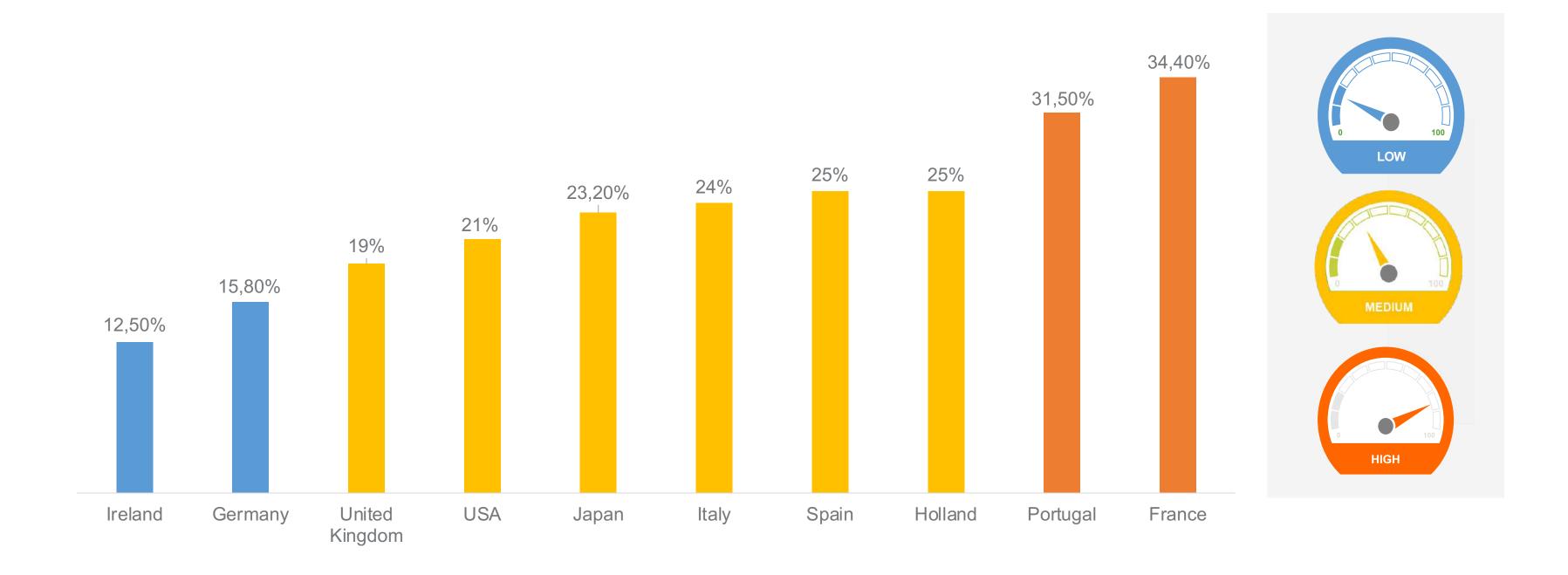
> Among the top 3 most competitive countries for salary level

Annual salary in North and South Italy, 2019

- And	و کر	
Career (3-5 years)	South Average €	North Average €
Blue collar workers	20,661	23,077
Administrative Employee	24,438	27,740
Engineer	31,043	33,481
Manager	55,326	60,064



Corporate Income Tax Rate







INVITALIA

• INVEST IN ITALY





- High quality of human capital
- Incentives
- **Support services free of charge**











Green Economy

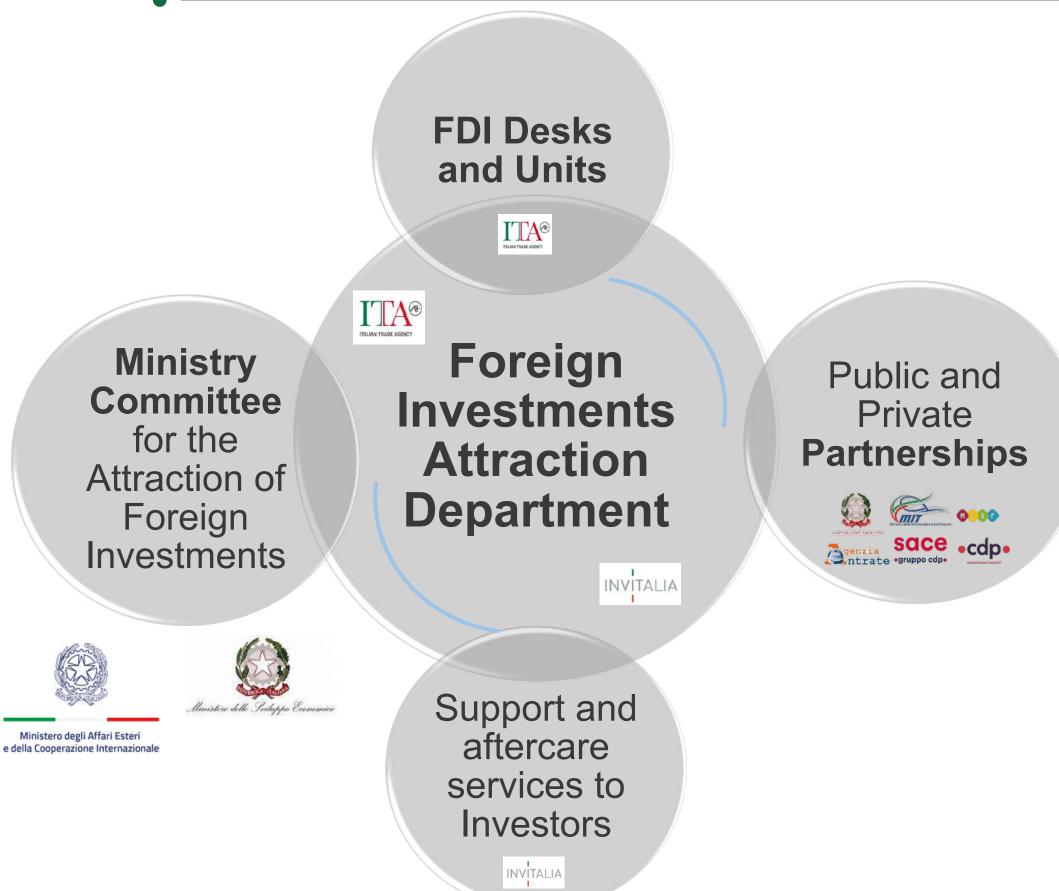
Greenfield and Brownfield areas available

Clusters and hubs with high-levels of expertise and specialization



The Italian Support to FDI

Our FDI Department



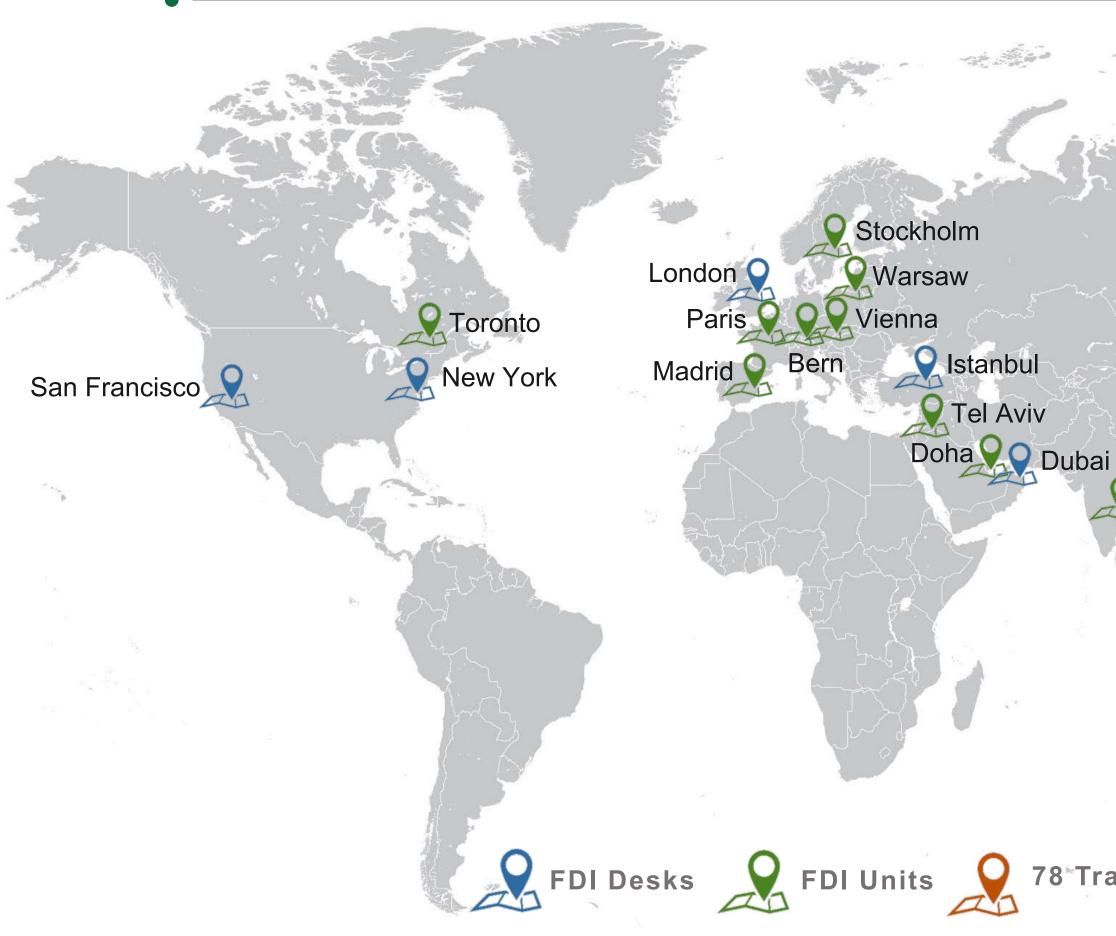
• INVEST IN ITALY

INVITALIA

ONE STOP SHOP

- Scouting & Networking
- □ Offer & Delivery
- □ Facilitation to Italian Market
- □ Account management





• INVEST IN ITALY

78 Trade Commission Offices

Beijing Seoul

오 Mumbai

Tokyo

Sydney

INVEST INITALY



THANK YOU

For further information:

fdi@ice.it

#