# INVEST





Ministry of Foreign Affairs and International Cooperation INVITALIA



## WORLD MANUFACTURING FORUM 2022

Invest in Italy in Manufacturing Supply Chain 25<sup>th</sup>November 2022













### Emilia-Romagna: a world class region integrating top value chains and an innovative ecosystem Business Opportunity in the Manufacturing Supply Chain

Gianandrea Esposito Invest in Emilia-Romagna, ART-ER Attractiveness Research Territory











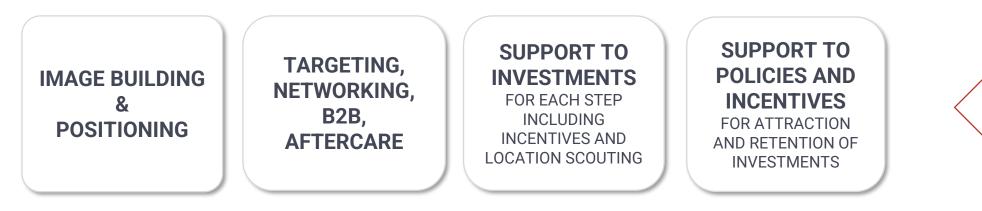


### **INVEST IN EMILIA-ROMAGNA**

### INTEGRATION BETWEEN ATTRACTION AND RETENTION OF **INVESTMENTS**



#### CONTACT POINT FOR ATTRACTION AND RETENTION OF INVESTMENTS



Invest in Emilia-Romagna and it-ER international talents Emilia-Romagna are services managed by ART-ER Attractiveness Research Territory on behalf of the Regional Government





### **TALENTS**



#### **IT-ER INTERNATIONAL TALENTS EMILIA-ROMAGNA**

- MOVING TO
- SETTING UP
- LIVING IN
- GET INVOLVED



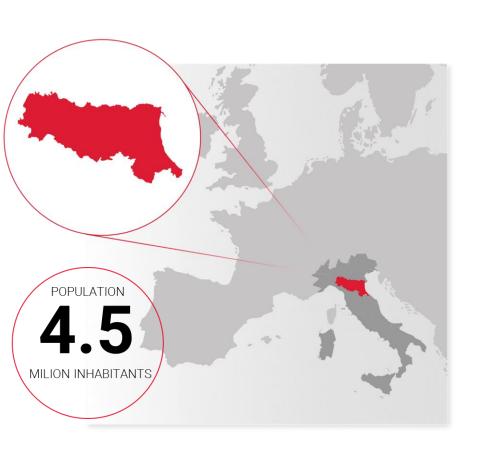


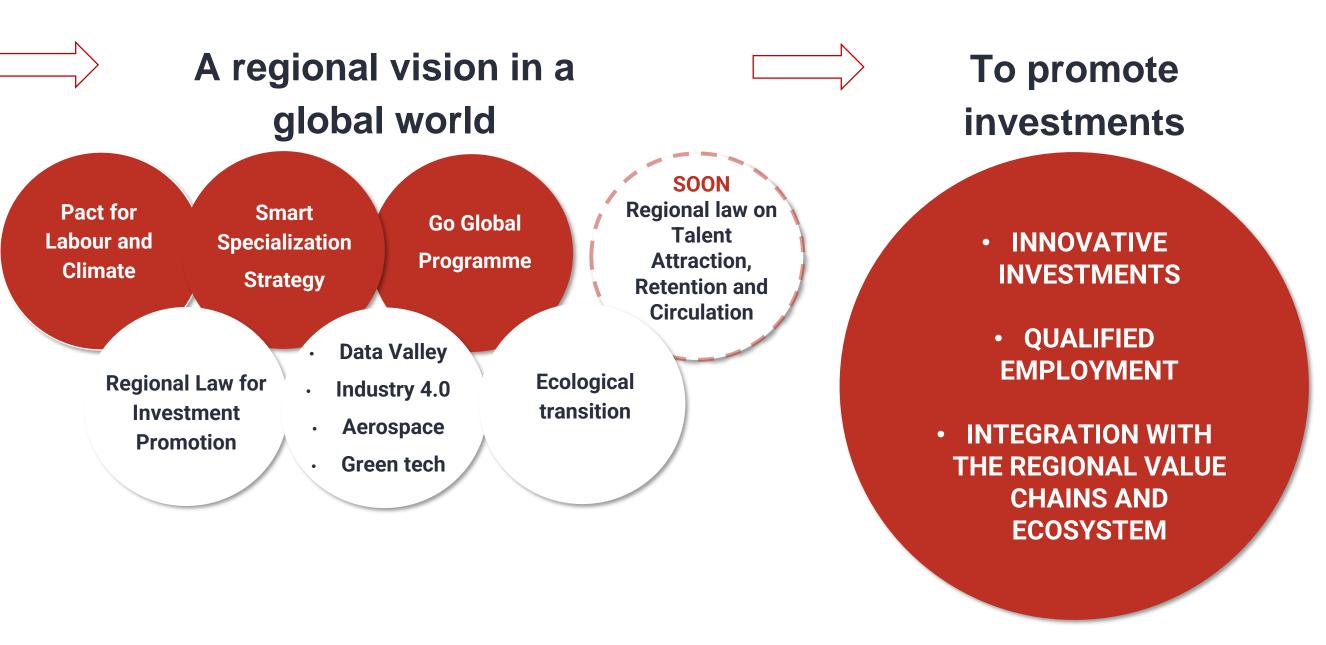




## STRATEGY

A top European region





- STRONG MANUFACTURING sectors
- 1st Italian region for INNOVATION (RIS 2021)
- 1st Italian region for EXPORT per capita (ISTAT 2021)
- GDP per Capita + 13% than EU27 average (2021 Eurostat)











## FOR AN ATTRACTIVE REGION

Some of the most important FDIs in Italy in recent years landed in Emilia-Romagna



What: Smart factory producing new URUS model Sector: automotive **Regional and national incentives** 

What: New manufacturing plant, Institute for Manufacturing competences, further expansions

PHILIP MORRIS ITALIA S.R.L.

**Sector:** electric cigarettes (IQOS) **National incentives/ Regional facilitation** 

What: Battery Chargers for EVs

Sector: automotive

**Regional Agreement** 



**BorgWarner** 

What: Green mobility research (in collaboration with the University of Bologna) **Sector:** powertrain systems **Regional Agreement + partnership** 



What: R&D centre (development, simulation and testing) Sector: wertrain systems. **Regional Agreement** 

**B**BRAUN SHARING EXPERTISE



amazon

Sector: medical devices **Regional Agreement** What: Innovative network product at Bologna R&D lab

Sector: ICT, 5G **Regional Agreement** 

What: R&D centre

What: logistics / distribution centers Sector: e-commerce **Regional facilitation** 









7° large region in Europe for FDI Strategy (European Regions and Cities of the Future 2022-23 – FDI Division of the Financial Times)











## **INCENTIVES AND FACILITATION**

REGIONAL AGREEMENTS FOR THE SETTLEMENT AND DEVELOPMENT OF ENTERPRISES (R.I. 14/2014)	Results of the regional (updated 30/06/2022) - N. investment
<b>ONE PROCEDURE FOR DIFFERENT TYPES OF ACTION:</b> - R&D - Research and development (mandatory)	programs <b>76</b>
<ul> <li>Productive investments (for SMEs; for large companies only in assisted areas)</li> <li>Research facilities</li> <li>Environment protection: energy efficiency, co-generation in</li> </ul>	N. R&D Centres
energy production from renewable sources, recycling and reuse of waste	18
<ul> <li>Training projects</li> <li>Hiring and employment of disadvantaged and disabled workers</li> </ul>	Some c





AVL 💑

FEV



#### law N.14/2014 for the promotion of investments - 5 calls 2016 - 2017 - 2019 - 2020 - 2021

N. companies	N. new jobs
72	3000
Amount of investments (MLE) <b>340</b>	Amount of public grants (MLE) <b>121</b>

### companies already supported:

**eNergica** 



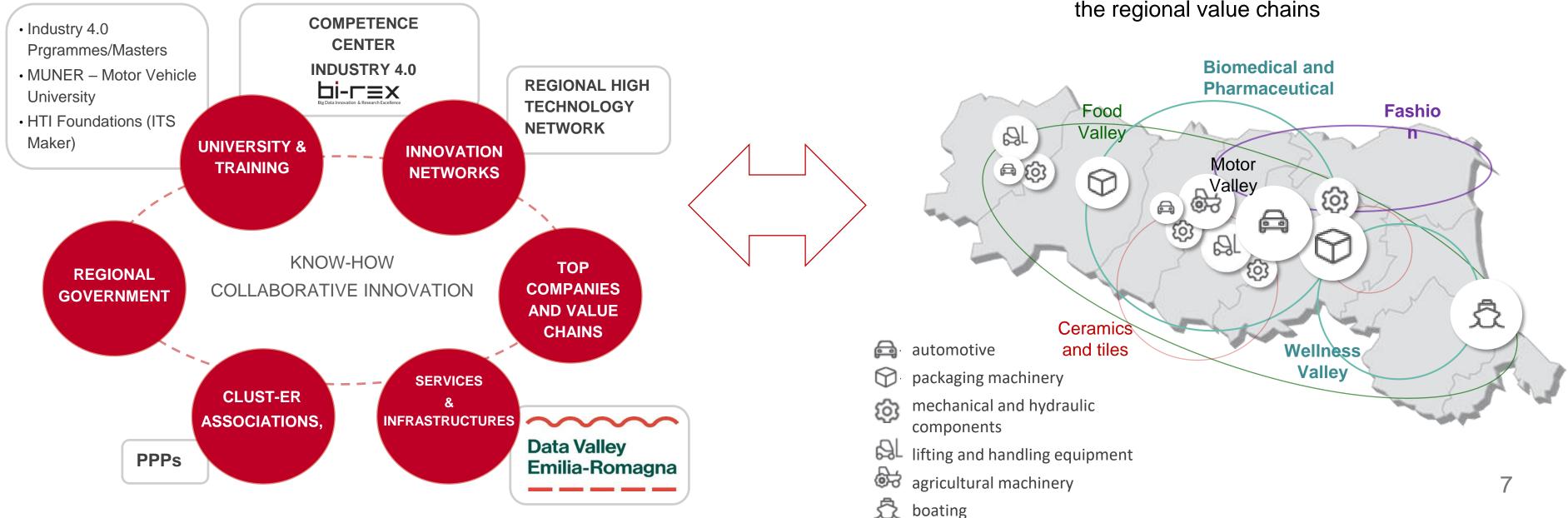






### **KNOW-HOW**

### KNOW-HOW COLLABORATIVE INNOVATION





### **ADVANCED MANUFACTURING**

### Cross-cutting sectors innovating production processes in the regional value chains









## ECOSYSTEM AND KNOW-HOW

#### A top university and training system $\bigcirc \oslash$ PIACENZA 0 FERRARA PARMA REGGIO $\bigcirc \oslash$ MODENA **EMILIA** BOLOGNA RAVENNA University of Bologna FORLI University of Parma CESENA Cattolica University RIMINI nns Hopkins University Politecnico di Milano (Piacenza) University of Modena and Reggio Emilia University of Ferrara

(PPPs)



https://mech.clust-



https://agrifood.clust-

er.it/en//



https://create.clust-

er.it/



https://www.associazio

nebigdata.it

**CLUST-ER** 

**EDILIZIA E COSTRUZIONI** 

https://build.clust-

https://health.clust-

**New Clust-**

ERs:

er.it/en/



- 160,000 students
- >11,000 STEM graduates per year (Miur, 2021 Elab. ART-ER)
- + HTI Foundations



### **Clust-ER Associations**



https://motorvehicleuni



https://greentech.clust-



https://innovate.clust-

### Focus: MUNER Motorvehicle university of ER

**Regional universities** 

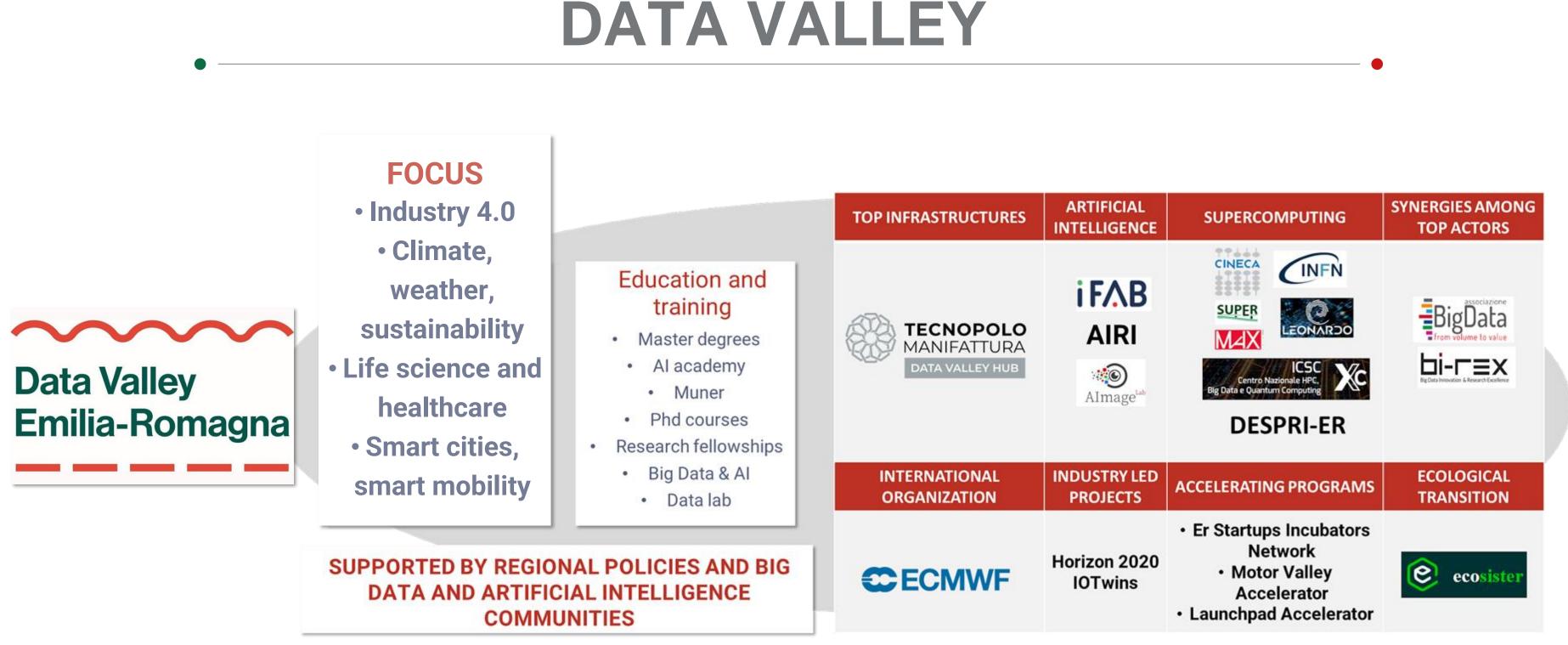






















## **ECOLOGICAL TRANSITION**

### STRONG REGIONAL COMMITTMENT

Some examples

Green Economy / Green manufacturing

**Data Valley Hub** 

"H2-MO.RE Interdepartmental Centre for Research and Services in the field of production, storage and use of Hydrogen in Modena

Investments in	
renewable energy	y

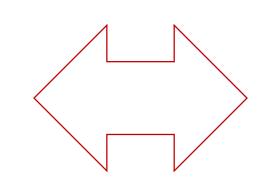
#### e.g.

Maxi offshore wind farm near Ravenna with floating solar photovoltaic and green hydrogen production

**Materials** 

**Smart mobility** 

...





### **ECOSYSTEM EMILIA-ROMAGNA**

- transition
- 3.
- 4.
- 5.
- 6. technology

Project financed by NRRP – **110 million euros** 



Materials for sustainability and ecological

Clean energy production, storage and saving Green manufacturing for a sustainable economy Smart mobility, housing and energy solutions Circular economy and blue economy **Ecological transition based on HPC & data** 







**RAVENNA** • Bassette Ovest Area













# **SOME BUSINESS OPPORTUNITIES (2)**

#### **DATA VALLEY** ADVANCED MANUFACTURING RENEWABLE ENERGY

### **FOSSATONE - MEDICINA (BO)**



1 -140,000 sq.m 2 - 240,000 sq.m 3 - 750,000 sq.m Building area: to be defined

### **PONTE RIZZOLI – OZZANO** DELL'EMILIA (BO)



Land area: about 240,000 sq.m. Building area: 89,000 sq.m.

### **BASSETTE OVEST - RAVENNA**



Land area: 260,000 sq.m. Building area: 86,000 sq.m.





### ALBERELLI AREA – ARGENTA (FE)













## **CONTACT POINT**

### **Contact point**

**investinemiliaromagna@art-er.it** The regional contact point offering support in each step of the investment is managed by ART-ER, the regional development agency, on behalf of the regional government

### MAIN ACTIVITIES (free of charge)

- Providing information on the regional economic system
- Finding the right location
- Supporting investors in applying to regional and national incentives

Integrating investors with public and private stakeholders

- Organizing promotion activities (missions, b2b, meetings, etc.) in Emilia-Romagna and abroad



### www.investinemiliaromagna.eu



### realestate.investinemiliaromagna.eu





### **Attractiveness Research Territory**

Mission: to foster the region's sustainable growth by developing innovation and knowledge, attractiveness and internationalisation of the regional system **INVEST IN EMILIA-ROMAGNA TEAM** 



Sabino Alvino



Gianandrea Esposito



**Celeste** Pacifico

### INVEST INITALY





Ministry of Foreign Affairs and International Cooperation INVITALIA



# THANK YOU

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