

INVEST
IN ITALY



Ministry of Foreign Affairs
and International Cooperation

INVITALIA



REGIONE AUTONOMA
FRIULI VENEZIA GIULIA



Agenzia Lavoro
& Sviluppo Impresa
Friuli Venezia Giulia

WORLD MANUFACTURING FORUM 2022

Invest in Italy in Manufacturing Supply Chain
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Set up opportunities in Friuli Venezia Giulia

Business Opportunities in the Manufacturing Supply Chain

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LOCATION ADVANTAGES

Friuli Venezia Giulia A strategic hub in the heart of Europe

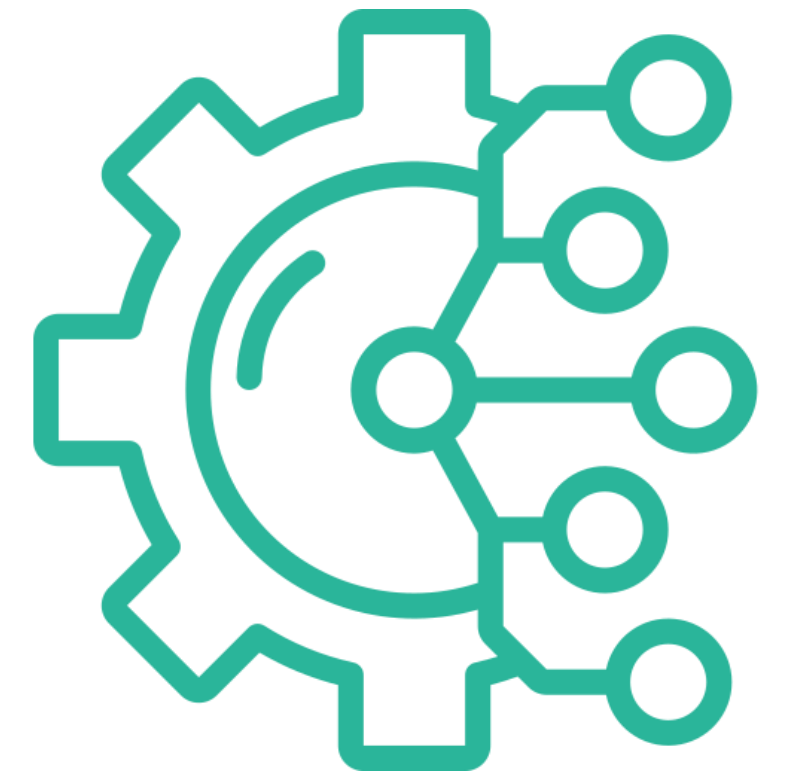
- ✓ **11 European Countries** and **9 European capitals** within a **600 km radius**
- ✓ **3,749 km of roads**, connected to the **Austrian** and **Slovenian** highway networks
- ✓ **466 km of railway lines**, several daily connections with Rome, Milan, Turin, but also with Ljubljana (Slovenia), Vienna (Austria), Munich (Germany)
- ✓ **The Baltic-Adriatic Corridor and main railway connections with Europe**
- ✓ **Railway Connections** to: Germany, Belgium and Luxembourg Austria, Hungary, Czech Republic, Slovakia, Poland (**+200 cargo trains a week**)
- ✓ **1 Regional Airport** and 3 others about one hour's drive from the major cities
- ✓ **5 Intermodal Terminals** Trieste, Cervignano, Pordenone, Gorizia, Pontebba
- ✓ **3 Ports** including the **Free Port of Trieste**, the only international free port in Europe and the **1st ranked in Italy for freight handling**



Population	Area
1.197.295	7932 sq/km

BUSINESS ENVIRONMENT

- ✓ **Friuli Venezia Giulia is one of the major manufacturing regions in Italy** for mechanical and steel engineering, household goods, shipbuilding and maritime technologies, smart health, agrifood production and logistics
- ✓ **6 Industrial Parks with more than 1200 companies**
- ✓ **7 Clusters** Agri-food, Culture, creativity and tourism, Metalworking, ICT, Maritime technology, Smart Health, Furniture and home system
- ✓ **Friuli Venezia Giulia per capita GDP:** FVG 30.694 / Italy 27.972
- ✓ **FVG Strong Innovator:** RIS 2021 **improved by 10%** since 2020
- ✓ **Export propensity:** 2nd Italian region for the export/GDP ratio
- ✓ 3 provinces in the **top 10** ranking in terms of density of **innovative startups**
- ✓ **Autonomous region with a special status** - Fiscal and financial autonomy, financial strength rating above the Italian average (Baa2 with stable outlook in 2020 according to Moody's)
- ✓ A coordinated **system of regional incentives and facilities** to support companies.



REGIONAL BENEFITS

1. Tax relief	In Friuli Venezia Giulia, the tax on production activities (IRAP) is relieved in several cases. For example, it's equal to zero for the first three years, and reduced to 1% for the 4 th and 5 th year. If establishing in a sub-mountain area, the IRAP tax is equal to zero forever.
2. Subsidised loans	The region provides a series of subsidized loans with a one-stop-shop evaluation. They are provided by affiliated banks and the most important one has a maximum duration of 15 years with two years of pre-ammortization.
3. Establishment and investment attraction incentives	Incentives for companies planning new production investments and establishments.
4. Non-refundable grants	Non-repayable grants for collaborative industrial research and experimental development projects, as well as for process and organizational innovations in circular economy and energy efficiency fields.
5. Regional offices at your disposal for human resources research and development	Free-of-charge services at companies disposal: staff selection and recruitment, identification of training needs, advice and information on regional and state incentives, implementation of internships, meeting and events in the area.
6. Capital investments to support business growth	Friulia is the regional financing entity that strengthens companies through capitalization to support their business growth. It also facilitates financial solutions providing support in strategic and organizational areas.

KEY FACTS AND FIGURES

- **What we offer:** Set up opportunities in Friuli Venezia Giulia
- **Where:** Regional Industrial Parks
- **Type of settlement opportunities:** greenfield and brownfield lots

There are **six Industrial Parks in Friuli Venezia Giulia**, equipped with **advanced infrastructures**, and **well connected** with the main communication routes. These public entities are managed by consortia which **support the creation and development of production activities** in the manufacturing sector and ensure **high level services** and economic efficiency. Companies establishing in the regional industrial parks will operate in a **modern industrial plants** that ensure **environmental sustainability** and **organizational efficacy**.



INDUSTRIAL PARKS SERVICES

A wide range of services to support growth and competitiveness

- ✓ Support to the companies for establishment procedures
- ✓ Logistic infrastructure: yards, intermodal park, parking lots, excellent roads, trains and ports connections
- ✓ Technology network and fiber optic coverage, ground-mounted photovoltaic system, public lighting, electricity, telephone, industrial and domestic water, firefighting and video surveillance networks
- ✓ Other services: dredging, cleaning and deforestation, reclamation works, International inter-agency kindergarten.

A

CONSORZIO DI SVILUPPO ECONOMICO DEL FRIULI

B

C

ZONA INDUSTRIALE TRIESTE

D

CONSORZIO PER IL NUCLEO DI INDUSTRIALIZZAZIONE DELLA PROVINCIA DI PORDENONE

E

CARNIA INDUSTRIAL PARK

F

PONTEROSSO TAGLIAMENTO
Consorzio di sviluppo economico locale



INDUSTRIAL PARKS: TOP ACCESSIBILITY

Industrial park	Highway	Trieste Airport	Trieste	Inland port	Venice Airport	Venice	Ljubljana Airport	Slovenian border	Austrian border	German border
Carnia Industrial Park	8km 7-10min	87km 55min	121km 1h20min	77km 1h	165km 1h35min	175km 2h	143km 2h	55km 1h	33km 40min	250km 2h50min
COSEF	3km 5min	40km 30min	74km 55min	30km 30min	110km 1h15min	128km 1h20min	176km 2h10min	28km 35min	107km 1h15min	320km 3h30min
COSELAG	1km 1min	52km 40min	6km 10min	16km 19min	163km 1h40min	174km 1h40min	130km 1h15min	8km 10min	186km 2h	395km 4h
COSEVEG	6km 2-5min	5km 8min	32km 30min	20km 24min	120km 1h10min	135km 1h25min	130km 1h20min	8km 12min	144km 1h40min	356km 3h45min
NIP	27km 30min	86km 1h15min	120km 1h40min	77km 1h10min	100km 1h15min	111km 1h25min	220km 2h35min	81km 1h30min	122km 1h45min	340km 3h50min
Ponterosso-Tagliamento	18km 20min	58km 50min	90km 1h20min	47km 45min	85km 55min	95km 1h35min	190km 2h10min	58km 1h	120km 1h35min	335km 3h45min



ZONA INDUSTRIALE TRIESTE



SETTLEMENT OPPORTUNITIES - SOME EXAMPLES

Some **greenfield** and **brownfield** lots are still available in Friuli Venezia Giulia industrial parks.

A few examples

Greenfield	Brownfield
Total area: sq. m. 120,470	Total area: sq. m. 28,000
Average price: 40€/sq. m.	Average price: to be determined
Average time for establishment procedure: less than a month	Average time for establishment procedure: less than a month
Average distance from highway: 3,5 km	Average distance from highway: 1,9 km
Average distance from airport: 4 km	Average distance from airport: 15 km



SETTLEMENT OPPORTUNITIES - SOME EXAMPLES

- ✓ Manufacturing is a leading macro-sector of the regional economy, in terms of concentration of enterprises and aggregate turnover
- ✓ 5,598 registered artisan manufacturing enterprises in 2021 out of a total of 27,579 artisan enterprises (Regione in cifre 2022)
- ✓ 10,442 registered manufacturing enterprises in 2021 out of a total 100,443 registered enterprises (Regione in cifre 2022)
- ✓ 25% of regional enterprises are part of the industrial sector (S3)
- ✓ 10% of regional enterprises are part of the manufacturing sector (S3)



AMONG FRIULI VENEZIA GIULIA EXCELLENCES



FURTHER INFORMATION

Friuli Venezia Giulia all-around services

Invest in Friuli Venezia Giulia will provide you with:

- Relevant economic information
- Business opportunities in line with your settlement project
- Information on Italian and special regional tax, enterprise, and labour laws

Exploring Friuli Venezia Giulia will include:

- Tour of the Scientific Network of Excellence
- Local Networking with potential local partners, clusters, and Industrial Parks

Set-up support services

- **Identification of the most suitable site** for your establishment
- **Translation** of relevant documents
- Supply of **legal information**
- Contacts of **bilingual lawyers, tax and bank consultants** and private and public **recruiting agencies**
- **Public and private funding:** screening of key subsidies and loans, guidance through document elaboration
- **Exclusive welcome service:** Personalized tour of the region, information on international and language schools

Aftercare services

- **An Agency** at your disposal for any question regarding your new business or any further development
- **Communication and promotion support of your settlement** (i.e. dissemination through social media, press conferences organization, etc.)
- Organization of **networking opportunities** through i.e. cultural and sport events



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THANK YOU

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